



Introduction to

# Betashares product suite & adviser services



# Betashares adviser services

## Enhancing the adviser value proposition

Betashares is committed to helping financial advisers grow their businesses and, as a valued Betashares client, our Adviser Business team can assist with a number of bespoke services, including:

### Portfolio Analytics

Return and risk analytics on ETF investment exposures compared to popular peers and active strategies. Also a bespoke analytics service that provides a comparison between an existing portfolio vs one incorporating ETFs.

### Fund descriptions for SOAs

We provide sample Fund descriptions for potential use in your Statements of Advice.

### Presentations to clients

Our panel of experts, including Chief Economist, David Bassanese, and investment specialists can be made available for briefings, presentations and seminars for either groups of advisers or your end clients.

### Asset Allocation & ETF Model Portfolios

Betashares offers a suite of Asset Allocation and ETF Model Portfolios tailored to specific risk/return profiles and built using "best in breed" ETF selection. Our portfolios are able to be implemented via a range of platforms.

### Capital Markets team

Our capital markets team can assist advisers with queries regarding trading and execution of Betashares Funds.

### Case Studies and Calculators

Material that assists with implementing ETFs within financial planning strategies e.g. gearing, hedging etc.

## In addition to these services we have an extensive range of educational material to assist with ongoing client servicing, including:

- Third party research (Lonsec, Zenith, Morningstar)
- Investment masterclasses and portfolio construction seminars
- Whitepapers
- CPD accredited webinars
- ETFs 101 documentation for clients and advisers (delivered in printed, email and video form)
- Trading ideas highlighting timely investment opportunities for clients
- Betashares "Insights" blog covering economic and market insights
- Regular updates on Betashares social channels

## Betashares adviser support

To request any of the services above or to discuss our solutions please contact our Adviser Business team on **1300 487 577**.

# Betashares product suite

## Active

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
EMMG	Betashares Martin Currie Emerging Markets Fund (managed fund)	1.00%	Actively managed portfolio of emerging markets companies
BNDS	Betashares Western Asset Australian Bond Fund (managed fund)	0.42%	Actively managed portfolio of Australian fixed income securities
EINC	Betashares Martin Currie Equity Income Fund (managed fund)	0.85%	Actively managed portfolio of income orientated Australian shares
RINC	Betashares Martin Currie Real Income Fund (managed fund)	0.85%	Actively managed portfolio of listed Australian real assets

## Australian Equities

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
A200	Australia 200 ETF	0.04%	Largest 200 Australian companies by market capitalisation
AQLT	Australian Quality ETF	0.35%	40 high quality Australian companies, based on three 'quality' metrics – return on equity, low leverage & earnings stability
ATEC	S&P/ASX Australian Technology ETF	0.48%	Australian tech related market segments
EX20	Australian Ex-20 Portfolio Diversifier ETF	0.25%	180 largest companies on the Australian sharemarket outside the top 20
FAIR	Australian Sustainability Leaders ETF	0.49%	Exposure to a diversified portfolio of Australian companies that meet strict sustainability and ethical standards
QFN	Australian Financials Sector ETF	0.34%	Australian financials sector excluding A-REITS
QOZ	FTSE RAFI Australia 200 ETF	0.40%	Largest 200 Australian companies by economic size
QRE	Australian Resources Sector ETF	0.34%	Australian resources sector
SMLL	Australian Small Companies Select Fund (managed fund)	0.39% <sup>1</sup>	Capital growth and income from a portfolio of small company shares listed on the ASX

<sup>1</sup>A performance fee may apply; 15.5% of performance above the applicable benchmark.

## Cash & Fixed Income

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
AAA	Australian High Interest Cash ETF	0.18%	Australian Cash
AGVT	Australian Government Bond ETF	0.22%	Bonds issued by Australian federal and state governments, supranationals and sovereign agencies
CRED	Australian Investment Grade Corporate Bond ETF	0.25%	Exposure to a portfolio of investment grade fixed-rate Australian corporate bonds
GBND	Sustainability Leaders Diversified Bond ETF - Currency Hedged	0.49%	Exposure to a diversified portfolio of high-quality bonds meeting strict responsible investment criteria
GGOV	U.S. Treasury Bond 20+ Year ETF - Currency Hedged	0.22%	Exposure to a high-quality, long-dated, income-producing US Treasury bonds, hedged into AUD
HCRD	Interest Rate Hedged Australian Investment Grade Corporate Bond ETF	0.29%	Intelligent exposure to a portfolio of senior, fixed-rate, investment grade Australian corporate bonds, hedged to reduce interest rate risk
MMKT	Australian Cash Plus Fund (managed fund)	0.19%	Attractive income from cash and high-quality money market securities
OZBD	Australian Composite Bond ETF	0.19%	Australian corporate and government bonds - selected on risk-adjusted income potential
QPON	Australian Bank Senior Floating Rate Bond ETF	0.22%	Exposure to a portfolio of some of the largest and most liquid senior floating rate bonds issued by Australian banks
US10	U.S. Treasury Bond 7-10 Year Currency Hedged ETF	0.22%	Generate income and defend your portfolio with US Treasury bonds
UTIP	Inflation-Protected U.S. Treasury Bond Currency Hedged ETF	0.22%	In one trade, access a portfolio of inflation-protected US Treasuries

## Currency

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
AUDS	Strong Australian Dollar Fund (hedge fund)	1.38%	Geared exposure to the change in value of the AUD relative to the US Dollar
USD	U.S. Dollar ETF	0.45%	Exposure to performance of US Dollar relative to AUD
YANK	Strong U.S. Dollar Fund (hedge fund)	1.38%	Geared exposure to the change in value of the US Dollar relative to the AUD

## Diversified

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
DBBF	Ethical Diversified Balanced ETF	0.39%	Access a cost-effective, true to label multi-asset portfolio, balanced between growth and defensive assets
DGGF	Ethical Diversified Growth ETF	0.39%	Access a cost-effective, true to label multi-asset portfolio that offers the potential for growth over the long term
DHHF	Diversified All Growth ETF	0.19%	Access a low-cost diversified share portfolio with high growth potential over the long term
DZZF	Ethical Diversified High Growth ETF	0.39%	Access a cost-effective, true to label multi-asset portfolio that offers high growth potential over the long term

## Equity Income

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
HVST	Australian Dividend Harvester Fund (managed fund)	0.72%	Access an attractive monthly income stream from a diversified portfolio of Australian shares
INCM	Global Income Leaders ETF	0.45%	100 high-yielding global companies (ex-Australia)
YMAX	Australian Top Equity Yield Maximiser Fund (managed fund)	0.76%	ASX 20 + equity income strategy
QMAX	NASDAQ 100 Yield Maximiser Fund (managed fund)	0.68%	NASDAQ-100 + 'covered call' income strategy
UMAX	S&P 500 Yield Maximiser Fund (managed fund)	0.79%	S&P 500 + equity income strategy

## Geared

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
GEAR	Geared Australian Equity Fund (hedge fund)	0.80% <sup>1</sup>	Geared exposure to diversified portfolio of Australian equities
GGUS	Geared U.S. Equity Fund - Currency Hedged (hedge fund)	0.80% <sup>1</sup>	Geared exposure to a diversified portfolio of US equities
GGAB	Geared Long Australian Government Bond Fund (hedge fund)	0.99%	Geared exposure to 10-year Australian Treasury Bonds (2.5x – 3x)
GGFD	Geared Long U.S. Treasury Bond Fund – Currency Hedged (hedge fund)	0.99%	Geared exposure to 10-year US Treasury Bonds (2.5x – 3x)

## Hybrids

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
BHYB	Australian Major Bank Hybrids Index ETF	0.35%	Listed hybrid securities issued by Australia's 'Big 4' banks
HBRD	Active Australian Hybrids Fund (managed fund)	0.55% <sup>2</sup>	Access to a professionally managed, diversified portfolio of hybrid securities

<sup>1</sup>Calculated as a percentage of gross asset value.

<sup>2</sup>A performance fee may apply: 15.5% of performance above the applicable benchmark.

## International Equities

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
ASIA	Asia Technology Tigers ETF	0.67%	50 largest technology companies in Asia (ex-Japan)
BGBL	Global Shares ETF	0.08%	Exposure to more than 1,000 developed markets companies (ex-Australia)
BNKS	Global Banks ETF – Currency Hedged	0.57%	Largest global banking companies
CFLO	Global Cash Flow Kings ETF	0.40%	Exposure to a portfolio of global companies that demonstrates strong free cash flow
CLDD	Cloud Computing ETF	0.67%	Exposure to leading companies in the global cloud computing industry
CRYP	Crypto Innovators ETF	0.67%	Leading companies at the forefront of the crypto economy
DRIV	Electric Vehicles and Future Mobility ETF	0.67%	Leading global innovators in automotive technology
DRUG	Global Healthcare ETF – Currency Hedged	0.57%	Largest global healthcare companies
EDOC	Digital Health and Telemedicine ETF	0.67%	Leading global digital healthcare companies
ERTH	Climate Change Innovation ETF	0.65%	100 leading global companies deriving at least 50% revenue from products and services that help address climate change
ETHI	Global Sustainability Leaders ETF	0.59%	200 large global stocks which are climate change leaders
F100	FTSE 100 ETF	0.45%	100 of the largest companies listed on the London Stock Exchange
FOOD	Global Agriculture Companies ETF – Currency Hedged	0.57%	Largest global agriculture companies
FUEL	Global Energy Companies ETF – Currency Hedged	0.57%	Largest global energy companies
GAME	Video Games and Esports ETF	0.57%	Leading global video gaming and esports companies
HACK	Global Cybersecurity ETF	0.67%	Leading global cybersecurity companies
HETH	Global Sustainability Leaders ETF - Currency Hedged	0.62%	200 large global stocks which are climate change leaders, hedged back to the Australian Dollar
HEUR	Europe ETF – Currency Hedged	0.56%	Largest eurozone exporting companies
HGBL	Global Shares Currency Hedged ETF	0.11%	Exposure to more than 1,000 developed markets companies (ex-Australia), hedged into Australian dollars
HJPN	Japan ETF – Currency Hedged	0.56%	Largest Japanese exporting companies
HNDQ	Nasdaq 100 ETF - Currency Hedged	0.51%	Nasdaq-100 Index, hedged back to the Australian Dollar
HQLT	Global Quality Leaders ETF - Currency Hedged	0.38%	150 high quality global companies (ex-Australia), hedged back to the Australian Dollar
IBUY	Online Retail and E-Commerce ETF	0.67%	Leading global online retail companies
IEAT	Future of Food ETF	0.67%	Globally innovative companies in the areas of global food production and supply
IIND	India Quality ETF	0.80%	30 Indian companies ranked by highest quality score
IPAY	Future of Payments ETF	0.67%	Leading companies innovating in the global payments sector
JNDQ	Nasdaq Next Gen 100 ETF	0.48%	Exposure to the 100 largest Nasdaq-listed non-financial companies outside the Nasdaq-100 Index.
MNRS	Global Gold Miners ETF – Currency Hedged	0.57%	Largest global gold mining companies (ex-Australia), hedged into Australian dollars
MTAV	Metaverse ETF	0.69%	Exposure to a portfolio of leading global companies involved in building, developing and operating the Metaverse

## International Equities (continued)

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
NDQ	Nasdaq 100 ETF	0.48%	Access to many of the world's most innovative and revolutionary companies
QLTY	Global Quality Leaders ETF	0.35%	150 global companies with highest 'quality' factors (ex-Aus.)
QMAX	Nasdaq 100 Yield Maximiser Fund (managed fund)	0.68%	Exposure to a portfolio of the top 100 companies listed on the Nasdaq stock market
QNDQ	Nasdaq 100 Equal Weight ETF	0.48%	Exposure to an equally-weighted portfolio of the Nasdaq 100 companies.
QUS	S&P 500 Equal Weight ETF	0.29%	500 leading listed US companies, with each holding in the index weighted equally
RBTZ	Global Robotics and Artificial Intelligence ETF	0.57%	Companies involved in the production or use of Robotics and A.I.
ROYL	Global Royalties ETF	0.69%	Exposure to a portfolio of global companies that earn a substantial portion of their revenue from royalty income, royalty-related income and intellectual property (IP) income
TANN	Solar ETF	0.69%	Leading global companies in the solar energy industry
UMAX	S&P 500 Yield Maximiser Fund (managed fund)	0.79%	S&P 500 + equity income strategy
URNM	Global Uranium ETF	0.69%	Leading companies in the global uranium industry
XMET	Energy Transition Metals ETF	0.69%	Exposure to a portfolio of global companies in the Energy Transition Metals ('ETMs') industry.

## Managed Risk

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
AUST	Managed Risk Australian Share Fund (managed fund)	0.49%	Largest 200 shares by market capitalisation + risk management strategy
WRLD	Managed Risk Global Share Fund (managed fund)	0.54%	At least 1500 of the largest companies by market capitalisation on global exchanges + risk management strategy

## Short

ASX CODE	FUND NAME	MGT COSTS (% P.A.)	EXPOSURE
BBAB	Geared Short Australian Government Bond Fund (hedge fund)	0.99%	Geared short exposure to 10-year Australian Treasury Bonds (2.5x – 3x short)
BBFD	Geared Short U.S. Treasury Bond Fund – Currency Hedged (hedge fund)	0.99%	Geared short exposure to 10-year US Treasury Bonds (2.5x – 3x short)
BEAR	Australian Equities Bear Hedge Fund	1.48%	Short Australian equities
BBOZ	Australian Equities Strong Bear Hedge Fund	1.38%	Magnified short Australian equities (2x - 2.75x short)
BBUS	U.S. Equities Strong Bear Hedge Fund - Currency Hedged	1.38%	Magnified short US equities (2x - 2.75x short)

# About us

**Betashares is a leading manager of exchange traded funds (ETFs) and other Funds which trade on the Australian Securities Exchange (ASX).**

ETFs are simple to use, liquid, transparent and low-cost investment products – and as a result are one of the fastest growing investment vehicles in the Australian market.

Since our launch in 2010, Betashares now offers the broadest range of exchange traded products in Australia, which appeal to a wide range of investors and their financial advisers - from institutional investors to individuals, including those maintaining self-managed superannuation funds.

As at 31 January 2024, Betashares manages over \$35 billion in assets.

Betashares – Intelligent investment solutions.

**+95 funds**  
**+135 people**  
**+1M customers**  
**+35B FUM**



## Australian Focus

Betashares' philosophy is to create intelligent investment solutions that broaden the investment possibilities for investors.

As an Australian born and managed firm, with 4 office locations around Australia, we think deeply about factors affecting Australian investors. Our local focus allows us to bring innovative products to market that are specifically designed for Australian investors, rather than simply replicating existing overseas products.

Betashares products provide access to a wide range of market indices, asset classes and investment strategies, all of which can be bought or sold like any share on the ASX.




## Focus on education & investor services


Since our inception, Betashares has maintained a particular focus on investor education and service. With the largest dedicated ETF investor services team in the Australian marketplace, Betashares is committed to helping investors and their advisers reach their investment goals. We offer a number of educational and bespoke services, including Betashares' popular "Insights" e-newsletter covering economic and market insights and portfolio construction thoughts, Betashares social media channels, and a wide range of other materials delivered in written, webinar and video formats.

### Contact us

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