

Investor guide

Introduction to Managed Accounts

About Betashares Managed Accounts

Betashares Managed Accounts are cost-effective, diversified portfolios developed to suit a range of investment goals and risk profiles.

Each portfolio seeks to provide capital growth and income by carefully blending asset classes, and using low-cost, transparent exchange-traded products to provide asset class exposure.

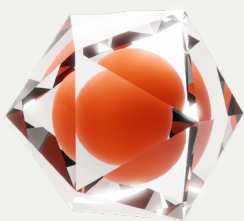
What are ETFs?

An ETF, or exchange traded fund, is an open-ended investment fund, like a traditional managed fund, but traded on the ASX like a share. ETFs aim to track the performance of a given index or asset class.

They combine the benefits of managed funds and shares to offer investors a low-cost, transparent way to achieve diversification.

ETFs are one of the fastest-growing investment vehicles in the Australian market.

Betashares Managed Accounts range



Dynamic Managed Accounts

Reviewed quarterly

These portfolios seek to achieve capital growth and income streams through careful blending of major asset classes. They are rebalanced quarterly, providing the flexibility to make adjustments based upon Betashares' modelling.

Risk profiles

Risk aim (estimated)*

- Defensive
- Growth



Conservative
< 1 negative annual return over 20 years



Moderate
< 2 negative annual returns over 20 years



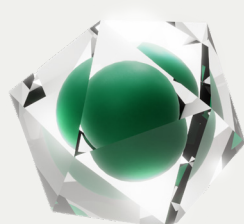
Balanced
< 3 negative annual returns over 20 years



Growth
< 4 negative annual returns over 20 years



High Growth
< 6 negative annual returns over 20 years



Ethical Managed Accounts

Reviewed annually

A convenient way to invest in a true-to-label ethically-screened portfolio. Constructed using Betashares' market-leading range of ethical ETFs and direct holdings of ethically-screened Australian equities.

Risk profiles

Risk aim (estimated)*

- Defensive
- Growth



Australian Sustainability Leaders
Portfolio of 35 ethically screened direct stocks



Balanced
< 3 negative annual returns over 20 years



Growth
< 4 negative annual returns over 20 years



High Growth
< 6 negative annual returns over 20 years

*This is not a complete assessment of all applicable forms of investment risk. Investors should still ensure they are comfortable with risks and potential losses associated with their chosen investment option.

Features and benefits

Lower portfolio costs

Betashares Managed Accounts can increase efficiency and reduce costs in your portfolio. Total portfolio fees are typically lower than the costs of traditional portfolios and active model managers.

Enables tailoring to your risk profile

Once you and your adviser have determined your financial objectives and risk profile, the right portfolio can be selected for you.

Highly diversified and transparent

By using exchange traded funds in our portfolios, Betashares is able to offer investors institutional-quality portfolios that are highly diversified and transparent.

Leverage investing expertise

Investing in Betashares Managed Accounts gives you access to our professional research and investment expertise. Portfolio management decisions for Betashares Managed Accounts are made by our Australian-based Investment Committee.

Use for your whole portfolio, or as the core

Consider investing in Betashares Managed Accounts for low-cost, diversified exposure to a range of asset classes. You can use our Managed Accounts for your entire portfolio. Alternatively, a Managed Account can form the core part of your portfolio, allowing you to take advantage of other investment opportunities.

About Betashares

Betashares is a leading Australian fund manager specialising in exchange traded funds (ETFs) and other funds traded on the Australian Securities Exchange (ASX).

Since launching our first ETF in 2010, Betashares has grown to become one of Australia's largest managers of ETFs.

Trusted by hundreds of thousands of Australian investors, Betashares offers cost-effective, simple and liquid access to the broadest range of ETF investment solutions available on the ASX, covering almost every asset class and investment strategy.

\$28B+

AUM

80+

Funds

2009

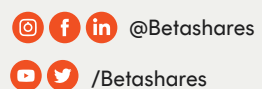
Founded

900K+

Investors

[Learn more](#)

Ask your financial adviser for more information about accessing the Betashares Managed Accounts.



The Betashares Managed Accounts carry different levels of risk depending on the underlying mix of assets that make up each portfolio. Risks include: the investment objective may not be achieved, market risk, currency risk with international investments, and interest rate and counterparty default risk with bond investments.

Betashares Capital Limited (ACN 139 566 868 / AFS Licence 341181) ("Betashares"), the issuer of the Betashares Funds, has prepared this information.

This is general information only and does not constitute personal financial advice. We have not taken the individual circumstances, financial objectives or needs of any investor into account when preparing this information. Betashares Managed Accounts can be accessed via various investment platforms. Investors should consider their circumstances, the offer document and Target Market Determination ('TMD') issued by the relevant platform operator, and the relevant Product Disclosure Statement ("PDS") and TMD for any underlying investment, and obtain professional financial and tax advice before making any investment decision. PDSs and TMDs for Betashares Funds are available at www.betashares.com.au.

This information is not a recommendation or offer to make any investment or to adopt any particular investment strategy. Betashares Managed Accounts, including investments in underlying investment funds, are subject to investment risk, investment value may go down as well as up, and investors may not get back the full amount originally invested. Actual investment outcomes may differ from those contemplated in the Betashares Managed Accounts.

To the extent permitted by law Betashares accepts no liability for any errors or omissions in, or loss from reliance on, this information.