

Exposure limit guidelines

The screening process considers a company's exposure to a range of industries/activities deemed inconsistent with responsible investment considerations. The percentage of the company's revenue derived from each industry/activity is assessed against a specified threshold.

The following exposure limit guidelines are applied to the FAIR portfolio:

Industry / Activity	Exposure limit guidelines (% of total revenue)	Explanatory notes
Fossil Fuels – direct	0%	Companies which have fossil fuel reserves, fossil fuel infrastructure, produce petrochemicals, or are involved in the mining, extraction, or burning of fossil fuels.
Fossil Fuels – High Dependency	5% for products and services. Excludes the largest global financiers and insurers of fossil fuel companies, projects and infrastructure.	Companies which provide products, services, finance or insurance which is specific to and significant for the fossil fuel industry; as well as companies with very high use of fossil fuels*. *Mining companies engaged in the extraction of critical minerals, as defined by Geoscience Australia, and companies with demonstrated use of sustainable business practices, are exempt from this exclusion.
Gambling	0% for casinos and manufacture of gaming products 5% for distribution of gambling products	
Tobacco	0% for production or manufacture 5% for sale of tobacco products	
Uranium and Nuclear Energy	0% for uranium mining and nuclear energy 5% for products and services to nuclear energy	
Armaments and Militarism	0% for manufacture of armaments and weapons 5% for specific and significant services to military and armaments manufacture	
Destruction of Valuable Environments	0%	Companies which have direct negative impact on recognised World Heritage and High Value Conservation areas.
Animal Cruelty	0%	Companies involved in live animal export, animal testing for cosmetic purposes, factory farming, or controversial animal products (ivory, foie gras etc).
Chemicals of Concern	0%	Companies which produce or use chemicals of concern recognised by UN Environmental Programs, or controversial agricultural chemicals.
Mandatory Detention of Asylum Seekers	0%	Companies which operate detention centres or for-profit prisons.
Alcohol	5% for production of alcohol 20% for sale of alcohol	
Junk Foods	33%	Production or sale of junk foods.
Pornography	0% for production of pornography 5% for sale of pornography	Companies which produce or sell pornography.
Human Rights	n/a	Evidence of human rights violations including child labour, forced labour, sweatshops, bribery and corruption.
Board Diversity	n/a	No women on board of directors.
Predatory Lending	0%	Lending practices that impose unfair or abusive terms on borrowers.

There are risks associated with an investment in FAIR, including market risk, non-traditional index methodology risk and sector concentration risk.

Betashares Capital Ltd (ABN 78 139 566 868 AFS Licence 341181) is the issuer. Read the Target Market Determination and PDS at www.betashares.com.au and consider with your financial adviser whether the product is appropriate for your circumstances. The value of the units may go down as well as up.

The screening process considers a company's exposure to a range of industries/activities deemed inconsistent with responsible investment considerations. The percentage of the company's revenue derived from each industry/activity is assessed against a specified threshold. HETH currently obtains its investment exposure by investing in ETHI.

The following exposure limit guidelines are applied to the ETHI and HETH portfolios:

Industry / Activity	Exposure limit guidelines (% of total revenue)	Explanatory notes
Fossil Fuels – direct	0%	Companies which have fossil fuel reserves, fossil fuel infrastructure, or involved in the mining, extraction, burning of fossil fuels.
Fossil Fuels – indirect	5% for products and services. Excludes the largest global financiers of fossil fuels, and financiers of significant fossil fuel infrastructure.	Companies which provide products, services or finance which is specific to and significant for the fossil fuel industry; as well as companies with very high use of fossil fuels*. *Except where more than 50% of company revenue is derived from renewable energy, resource efficiency, environmental solutions or energy efficiency products and services.
Gambling	0% for casinos and manufacture of gaming products 5% for distribution of gambling products	
Tobacco	0% for production or manufacture 5% for sale of tobacco products	
Uranium and Nuclear Energy	0% for uranium mining and nuclear energy 5% for products and services to nuclear energy	
Armaments and Militarism	0% for manufacture of armaments and weapons 5% for specific and significant services to military and armaments manufacture	
Destruction of Valuable Environments	0%	Companies which have direct negative impact on recognised World Heritage and High Conservation areas.
Animal Cruelty	0%	Companies involved in live animal export, animal testing for cosmetic purposes, factory farming, or controversial animal products (ivory, foie gras etc).
Chemicals of Concern	0%	Companies which produce or use chemicals of concern recognised by UN Environmental Programs, or controversial agricultural chemicals.
Mandatory Detention of Asylum Seekers	0%	Companies which operate detention centres or for-profit prisons.
Alcohol	5% for production of alcohol 20% for sale of alcohol	
Junk Foods	33%	Production or sale of junk foods.
Pornography	0% for production of pornography 5% for sale of pornography	Companies which produce or sell pornography.
Human Rights	n/a	Evidence of human rights violations including child labour, forced labour, sweatshops, bribery and corruption.
Board Diversity	n/a	No women on board of directors.
Payday Lending	0%	

There are risks associated with an investment in ETHI and HETH which may include international investment risk, market risk, concentration risk and non-traditional index methodology risk.

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